Edwina Hart MBE OStJ AC / AM Y Gweinidog Busnes, Menter, Technolog a Gwyddoniaeth Minister for Business, Enterprise, Technology and Science



Eich cyf/Your ref Ein cyf/Our ref OAQ(4)0119(BET)

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Suzy Davies

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## Dear Suzy

Lam writing in response to your question during plenary on 9 May about Visit Wales' Proper Holidays marketing campaign and the distribution of related brochures

The Proper Holidays marketing campaign - which has been running since early 2011 - has been very successful with the campaign generating additional spend by visitors to Wales amounting to £150m in 2011. This has been continued in to 2012 with the main season Proper Holidays campaign launched on 16th January till 31 March.

Prospective visitors to Wales respond to Visit Wales campaigns in several ways, including visiting the Visit Wales websites and requesting printed brochures. The Wales View is the main printed brochure used in Visit Wales campaigns. The 2012 printed edition of Wales View is available in English, French. German and Dutch. The 2012 print runs are:

UK & Ireland (English): 140,000

US (English): 10,000

Rest of World (English): 5,000

German. 10,000 Dutch: 5,000 French. 8,000 Wales View is also available in an electronic e-brochure format which can be read on the Visit Wales websites; the e-brochure version is available in English, French, Dutch, German and Spanish. However, most copies of Wales View are distributed direct to Proper Holidays campaign respondents.

Since 1 January, the printed edition of Wales View 2012 has been distributed as follows:

To UK & Ireland Proper Holidays Campaign respondents: 81,046.

To international campaign respondents:

Germany: 2,580Netherlands: 1,295France: 1,731

- To US enquirers: 7,586

- To rest-of-world enquirers: 912

Tourist Information Centres across Wales and in selected locations in England also have 40,000 printed copies to distribute. In addition to this, since 1 January 2012, the e-brochure edition of Wales View 2012 has been read as follows:

UK (English): 17,284

Rest of World (English): 36,937

US: 5,760

French: 65,715 German: 59,494 Dutch: 22,446 Spanish: 594

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